

# WestNet MLP

Managed Learning Simplified

**AFFORDABLE. FLEXIBLE. FAST.**



## Affordable Managed Learning

WestNet MLP is an affordable Managed Learning platform that enables organizations to quickly create, manage and deliver interactive and measurable learning including e-Learning, Instructor-Led Training, and Online Meetings. Highly scalable and secure, the ASP based MLP can be easily customized and implemented in just a few days. WestNet MLP is the choice for customers looking for an affordable, feature-rich and fully integrated Managed Learning product.

## Feature Rich

WestNet MLP has integrated the features of expensive learning solutions into a single product. Course catalogs, registration, course creation, interactive delivery, and assessments are all built in. Collaborative tools like chat, threaded discussions, e-mail, white boards, Internet links, and group/mentor rooms with file sharing are also integrated. Reports on learner progress and skill attainment are automatically generated.



## Accelerate Training Delivery

With WestNet MLP, individual departments can quickly create, deliver, and manage dynamic training for immediate learner access to time-critical information. WestNet MLP provides the tools, guidance and structure to enable authorized personnel, with limited technical knowledge, to deliver training themselves. With WestNet MLP's simple and intuitive content creation, anyone with an Internet browser and knowledge to share can leverage the full power of the MLP.



## Powerful Technology

WestNet MLP delivers the first off-the-shelf solution to address both global and enterprise-wide learning challenges for mid-sized organizations. WestNet MLP has been designed to leverage the scalability of Microsoft SQL Server and the security features of Microsoft Windows.

## Courseware

Integrated MS Office authoring allows courses to be quickly and easily created directly inside WestNet MLP. In one product, learning providers and their clients can easily:

- Create courses with wizards and templates
- Import courses created in popular authoring tools
- Cut & paste HTML
- Import standards-based commercial courseware
- Share or copy a course between Learning Centers

WestNet MLP is AICC certified, SCORM, and IMS /LRN2 compliant. Every Icosa Learning Center can be offered with its own local language and customized interface.

## Decentralize Training

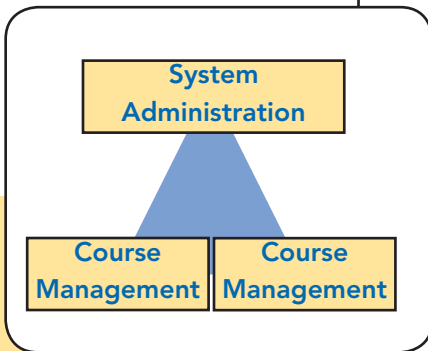
With WestNet MLP, any authorized individual, anywhere in the organization, can create training programs and make them available to everyone else in the organization. It provides detailed reports, analysis and cost controls for all levels of training.

## Manage Knowledge Assets

WestNet enables corporations to manage the speed and effectiveness of knowledge transfer. WestNet's comprehensive reporting and analysis features deliver powerful management tools for tracking learner progress and involvement. WestNet's rich interactive and collaborative features allow learners to communicate and share in the learning process. Assessments, testing, feedback and certification all help to quantify skill and competency levels.

Contact Us for More Information  
Call Us at 1-888-452-6902 or E-mail  
[info@westnetlearning.com](mailto:info@westnetlearning.com).

[www.WestNetMLP.com](http://www.WestNetMLP.com)



### WestNet MLP Features:

- Import and manage industry-standard courses
- System, course, and learner tracking
- Instructor and learner profiles
- Sophisticated analysis and reporting
- Generate Custom Reports
- Robust security identification and validation
- Unattended learner administration, registration, and payment
- Course catalog -You control display
- Create courses directly in WestNet MLP
- Integrated MS Office authoring
- Custom Development Plans
- Easily load 3rd party courses
- Access via standard Internet browsers
- Features are switch-configurable
- Online help
- Announcement board
- Automatic certificate issuance
- Built-in collaboration
- Chat and Threaded Discussions
- No Java to affect rewalls
- Streaming multimedia
- Add Legacy and Outside Training Data
- Localized language
- Transcripts
- Customizable, self-correcting tests
- Practice exams
- Student surveys
- Uploading/Downloading groups
- Customizable navigation frames
- User name and password reminder
- Sync with HRM and HRIS Systems

### System Administration

#### **e-Commerce enabled**

Highly secure e-commerce capabilities, online registration; multiple transaction types; order processing

#### **Course and system administration**

Administrative control at system, course, and learner levels

#### **Single database**

All courses and interactivity contained and run from a SQL Server database

### Course Management

#### **Courseware**

Create directly in WestNet MLP or with Microsoft Office; upload or import third party content

#### **Collaboration**

White boards, teams, document sharing, e-mail, and synchronous tools

#### **Rich interactivity**

Group chat, Internet links, threaded discussion

#### **Learning Support**

Glossary, FAQ, announcements, search, notes, assignments, bookmarks, help

### Measurement

#### **Exams**

Customizable, self-correcting tests; practice exams, Options for instructor comments, duration, retakes, randomized questions, and more

#### **Gradebooks and Transcripts**

Customizable assessment categories and grading weights

#### **Surveys**

Create student surveys with option to view individual student responses

#### **Reporting**

Rich, built-in and easily customizable reports

### Organizational Management

#### **Secure global management**

Centralized administration of entire system

#### **International languages**

Automatic conversion to localized language

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## Business Skills

### Professional Effectiveness

Interpersonal Communication

Business Writing & E-mail

Presentations

Business Meetings

Negotiation & Influence

Time Management

Deal with Change & Conflict

Career Development

Balancing Personal & Professional Life

Personal Finances

Critical Thinking

Emotional Intelligence

### Management & Leadership

Management Essentials

Managing Performance

Facilitation

Coaching & Mentoring

Managing Change

Contractors & Temp Employees

Leadership Essentials

Frontline Leadership

Leadership Skills for Women

Leading Workforce Generations

Succession Planning

### Project Effectiveness

PMBOK® Third Edition and PMBOK® 2000

Project Management Essentials

IT Project Management

Project Integration Management

Project Scope Management

Project Time & Cost Management

Project Quality Management

Project Risk Management

Project Procurement Management

Team Participation

Virtual Teams

### Sales & Customer Facing Skills

Sales University: Foundations

Developing Sales Plan for Success

Strategic Account Sales Skills

Solution Selling

Selling at the Executive Level

Industry Foundations

Customer Service Essentials

Call Center

Customer Relationship Management

Consulting with Internal & External Clients

ITIL Foundations

### Finance, HR & Administration

Finance for Non-Financial Managers

Financial Accounting

Analyzing Financial Statements

Budgeting

Interviewing

Recruiting & Retention

Diversity & Inclusiveness

Administrative Support Skills

Auditing

HRCI/PHR Certification

Knowledge Management

### Business Strategy & Operations

Business Strategy Essentials

Value Chain Analysis

Competitive Strategy

Global Business Strategy

Systems Thinking

e-Business Strategy

Marketing Strategy Essentials

Branding Strategy

Six Sigma

Supply Chain Management

ISO 9000

Business Law

## Information Technology

### Software Development

Java  
Platform 1.3  
Platform 1.4

J2EE

IBM WebSphere v5.0

Microsoft Development Tools  
VB.NET  
C#  
ASP.NET

Programming Languages  
C  
C++

Software Development Principles

Software Development Tools

### OS & Server Technologies

CompTIA  
A+ 2003  
Server+  
Linux+

Microsoft Windows  
XP, 2000 &  
Server 2003

Microsoft Servers  
Exchange Server  
2003, BizTalk Server  
2000, IIS 6.0, SMS  
2003, Commerce  
Server 2000

Sun Solaris 9

Linux Professional Institute

Unix

Lotus Domino R6

### Network Technologies

Cisco Administration

Cisco Network Design & Security

CompTIA  
Network+  
iNet+  
Security+

Data Communications

(ISC)2 Organization  
ISSP  
CISSP  
ISSEP

Internet & Network Security

Telecommunications

Voice Over IP

### Enterprise Database Systems

Database Design Principles

Microsoft SQL Server 2003

Oracle Database 10g & 9i  
Architecture & Management  
Backup & Recovery  
Database Administration  
Performance Tuning  
SQL & PL/SQL

IBM DB2 8.1

### Web Design

Macromedia Design Tools  
Dreamweaver MX  
Flash MX  
Fireworks MX  
Coldfusion MX  
Freehand 10

Adobe  
GoLive  
Illustrator 9.0

Scripting & Web Languages  
JavaScript  
XML  
DHTML  
VBScript

Web Site Design Principles

Microsoft FrontPage

### Compliance

#### Workplace Compliance

Understanding, Evaluating and Implementing HIPAA

Sexual Harassment

Sarbanes-Oxley: Whistleblower Protection

Business Ethics

Fair Labor Standards Act (FLSA)

Equal Employment Opportunity (EEO)

Americans with Disabilities Act

Rightful Termination

Fair Interviewing

Family Medical Leave Act (FMLA)

Diversity Awareness

Workplace Harassment

#### Environmental Safety & Health

First Aid & Medical Emergencies

Electrical Safety

Toxic & Hazardous Substances

Personal Protective Equipment

Hearing Safety

Environmental

Controls

Walking-Working Surfaces

Ergonomics

Chemical Process Safety

Hazardous Waste Operations

Defensive Driving

Forklift Safety

Transportation of Hazardous Materials

Health & Safety: Management & Administration

General Safety

### Financial Services

Financial Services for New Account Representatives

Customer Service in the Financial Services Industry

Security Issues for Financial Institutions

Retail Banking Essentials

### Desktop Skills

Microsoft Office 2003, XP & 2000  
Word, Excel, Access, PowerPoint, Outlook, FrontPage, Project, & Visio

Microsoft Windows XP & 2000

Microsoft Internet Explorer

Lotus Notes 6

ECDL/ICDL Certification v4

Crystal Reports

Adobe Acrobat

Netscape

### For More Information

#### Contact WestNet Learning

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For Demos and More Information, [www.WestNetMLP.com](http://www.WestNetMLP.com)